

YOUR LAW FIRM IS A BUSINESS: MANAGEMENT AND BUSINESS DEVELOPMENT FOR THE SOLO OR SMALL FIRM PRACTICE

Thursday, October 23, 2014

5:30 p.m. – 8:15 p.m.

Rutgers School of Law-Newark

Center for Law and Justice | 123 Washington Street | Newark, NJ 07102

This program will discuss the day-to-day implementation, logistics, and management of a solo or small firm law practice from formation decisions, to business planning and development, to meeting compliance requirements, to strategies for revenue collection, cost savings, and effective accounting. We will discuss considerations, legal requirements, and possible issues in opening a firm and what must be in place to open your doors, and explore how to manage the sometimes competing objectives of practicing law and treating your practice like a business.

Faculty:

Anna F. Patras, Esq.

Founding Member | Patras Williams, LLC | Ringwood, NJ

Ms. Patras is a graduate of Rutgers School of Law–Newark and has been a practicing attorney for more than 10 years as a sole practitioner, an in-house counsel to a New Jersey-based construction company, and became a founding member of Patras Williams, LLC in 2008. Anna's practice is primarily transactional, focusing on construction, real estate, and corporate business law.

Amy M. Williams, Esq.

Founding Member | Patras Williams, LLC | Ringwood, NJ

Ms. Williams has been working in field of commercial real estate for more than 20 years and in the course of her career has worked from Chicago to New York, in big and small firms alike, before becoming a founding member of Patras Williams, LLC. Amy also is a graduate of Rutgers School of Law – Newark, focuses her practice in the area of retail and other commercial real estate, and has served multiple terms on the New Jersey Supreme Court Committee on Women in the Courts.

CLE Credit Hours: 3.1 NJ | 3.0 NY | 2.5 PA Registration Fee: \$75

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