

FUNDAMENTALS OF NEW JERSEY RESIDENTIAL REAL ESTATE CLOSINGS

Monday, March 23, 2015 | 5:00 – 8:00 p.m.

Rutgers School of Law – Camden

217 North 5th Street
Camden, NJ 08102

This program will provide a primer on handling residential real estate closings in New Jersey. From attorney review to post-closing, attendees will gain a basic understanding of how to conduct a residential closing while avoiding some of the common pitfalls. **This program can be used toward the New Jersey newly admitted attorney requirement.** Topics include:

- Contract review
- Inspection clauses, types of inspections and remediation/repair vs. credit to buyer
- Differences between residential and commercial transactions with regard to above
- Consumer Fraud Act considerations in the context of residential sales listings and closings
- Removing exceptions from title: mortgages, judgments, tax liens, other liens
- Mortgage issues
- Sale closing, mortgage closing and post-closing items.

Faculty:

William A. Slover, Esq., solo practitioner in Pennington and lecturer at Rutgers School of Law-Newark

Michael W. Hoffman, Esq., Of Counsel, Lanciano & Associates

Who should attend: This program is valuable to any attorney who seeks to learn the fundamentals of real estate closings. **This program can be used toward the New Jersey newly admitted attorney requirement.**

CLE Credit Hours: 3.3 NJ | 3.0 NY | 2.5. PA

Registration Fee: \$75

Register at www.rutgerscle.com