

## **Fundamentals of New Jersey Residential Real Estate Closings**

**Wednesday, October 21, 2015**

5:00 p.m. - 8:00 p.m.

**Rutgers School of Law – Camden**  
217 North 5<sup>th</sup> Street | Camden, NJ 08102

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This program will provide a primer on handling residential real estate closings in New Jersey. From attorney review to post-closing, attendees will gain a basic understanding of how to conduct a residential closing while avoiding some of the common pitfalls. **This program can be used toward the New Jersey newly admitted attorney requirement.** Topics include:

- Contract review
- Inspection clauses, types of inspections and remediation/repair vs. credit to buyer
- Differences between residential and commercial transactions with regard to above
- Consumer Fraud Act considerations in the context of residential sales listings and closings
- Removing exceptions from title: mortgages, judgments, tax liens, other liens
- Mortgage issues
- Sale closing, mortgage closing and post-closing items.

### **Faculty:**

- **Michael W. Hoffman, Esq.**, Of Counsel, Lanciano & Associates
- **William A. Slover, Esq.**, solo practitioner in Pennington and lecturer at Rutgers School of Law-Newark

### **CLE credit hours:**

**3.3 NJ | 3.0 NY | 2.5 PA**

**NJ CLE Information:** This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 3.3 hours of total CLE credit. This program also qualifies for NJ newly admitted credit.

**Registration Fee: \$75**

**Register at [rutgerscle.com](http://rutgerscle.com)**