

# FUNDAMENTALS OF NEW JERSEY RESIDENTIAL REAL ESTATE PRACTICE

**Thursday, October 13, 2016**

5:00 p.m. - 8:00 p.m.

This program will be teleconferenced in Newark from the live presentation in Camden.

**Rutgers Law School**

Center for Law and Justice | 123 Washington Street | Newark, NJ 07102

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This program will provide a primer on handling residential real estate closings in New Jersey. From attorney review to post-closing, attendees will gain a basic understanding of how to conduct a residential closing while avoiding some of the common pitfalls.

Topics include:

- Contract review
- Inspection clauses, types of inspections and remediation/repair vs. credit to buyer
- Differences between residential and commercial transactions with regard to above
- Removing "Requirements" from the title commitment (and policy)
- Mortgage issues
- Understanding "Exceptions" and explaining them to your client, the buyer
- Reading a Survey and explaining it to your client, the buyer.
- Sale closing, mortgage closing and post-closing items.

**Faculty:**

**William A. Slover, Esq.**, Of Counsel, Lanciano & Associates, LLC, and lecturer at Rutgers Law School

**CLE Credit Hours:** NJ: 3.3 | NY: 3.0 | PA: 2.5      **Registration Fee:** \$75

**NJ CLE Information:** This program has been approved as an alternate verifiable learning format by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 3.3 hours of total CLE credit. This program may qualify for 3.0 hours of credit for NJ newly admitted lawyers.

**Register at [rutgerscle.com](http://rutgerscle.com)**